



ORS Nasco

Pure Wholesale. Pure Value.

Account Application

ALL AREAS MUST BE COMPLETED
NO STANDARD APPLICATIONS WILL BE ACCEPTED

ORS Nasco is a pure wholesale, pure value organization that exists to service our distributor partners and offers a wide-ranging product portfolio in the industrial, welding, safety, electrical, construction, and oilfield channels. Throughout our long history we have demonstrated our commitment to our partners by offering competitive pricing, high service levels, and by never selling to the end user in competition with our partners.

1.800.678.6577

www.orsnasco.com

P.O. Box 249 . 2348 East Shawnee . Muskogee, OK 74403 . (918) 687-5441 . Fax (918) 682-5936



2348 East Shawnee . Muskogee, Oklahoma 74403 . 918.687.5441 . Fax 918.682.5936

*** YOU MUST INITIAL & RETURN THIS PAGE WITH YOUR APPLICATION. (AGREED TO “AS IS”)**

ORS NASCO DISTRIBUTOR REQUIREMENTS:

In keeping with ORS Nasco's Pure Wholesale – Pure Value proposition, we sell only to bona fide distributors (as stated by Dunn & Bradstreet) who sell their products exclusively to the end-user. Distributors must provide a tax re-sale certificate from the state in which they are doing business and submit a copy of that certificate with their application for an account to be established. Distributors must either have distribution infrastructure (including a commercial place of business, inventory, trucks, adequate personnel to operate the business, and systems developed and designed to service the end-user customer) or other indicia, satisfactory to ORS Nasco in its discretion, demonstrating that Distributor is a bona fide distributor. Adequate inventory must be stocked at either the primary location or throughout multiple locations commensurate with the primary vertical market the distributor trades in. ORS Nasco reserves the right to reverse account open status if it is found that the account is not in keeping with the overall strategy of the Company and/or the past credit history is found to be beyond the stated terms of ORS Nasco.

IMPORTANT TERMS AND CONDITIONS

Price in effect at time of shipment. All orders are subject to ORS Nasco's Terms and Conditions as in effect on the date ORS Nasco receives the order. The ORS Nasco Terms and Conditions are available at <http://www.orsnasco.com/storefrontB2BWEB/custom/becomecustomer/terms.jsp>. Changes to the Terms and Conditions will be effective upon the earlier of posting the revised terms at <http://www.orsnasco.com/storefrontB2BWEB/custom/becomecustomer/terms.jsp> or otherwise providing notice to Distributor.

PAYMENT POLICY

Payment Terms: 1% 10 Days - Net 30 days, from date of invoice. Cash Discounts are not allowable on FREIGHT or Miscellaneous charges. Past Due invoices will be subject to finance charges at the highest rate permitted by law. Customer is responsible for all collection fees and attorney's fees (where allowed by law) in connection with any past due amount.

There is a \$35 fee for **ALL** returned checks.

INTERNATIONAL customers will be invoiced in U.S. Dollars.

FREIGHT POLICY

We will ship F.O.B. shipping point and prepay freight at the lowest published tariff within the continental United States on orders with a net value of \$1,500 or more and backorders from these orders. **Orders with a net value of less than \$1,500 and backorders from these orders will be shipped freight collect.

**Some restrictions apply, see <http://www.orsnasco.com/storefrontB2BWEB/custom/becomecustomer/terms.jsp> for additional Terms and Conditions for freight.

FULL PACKAGE SHIPMENTS

All aerosol and liquid products will be shipped in full package quantities. For all other products full package quantity orders are requested but not mandatory.

ROUTING

We reserve the right to specify the routing on all shipments on which there is a freight allowance. If transportation other than what we specify is used, the customer must assume any additional charges if the cost is higher. Hazardous materials (HAZMAT) shipments may be limited to restrictions via carriers.

RETURNED GOODS

Return Merchandise Authorization must be obtained from ORS Nasco before returning materials. All returned goods are subject to inspection, must be in original container, and be in resalable condition as determined by ORS Nasco. All returns are subject to a restocking fee. Special-ordered items are non-returnable.

See <http://www.orsnasco.com/storefrontB2BWEB/custom/becomecustomer/terms.jsp> for additional Terms and Conditions for returns.

Claims for shortages or damaged products must be noted at time of receipt, filed against carrier and must be reported to ORS Nasco Inc within 10 days after receipt. Claims for defective product must be reported within 10 days after receipt. The value of damaged or defective product is the limit of liability.

RESPONSIBILITY

In no event will ORS Nasco be liable for any incidental, indirect, special, punitive or consequential damages or losses of any kind, including damages for loss of profits or revenue, irrespective of the nature of the claim, whether in contract, tort, warranty or otherwise. The maximum liability of ORS Nasco, if any, for all direct damages, irrespective of the nature of the claim, is limited to an amount not to exceed the price the distributor paid for the particular product at issue (or, if the claim involves services, the price paid for the product to which such services relate). Warranty claims must be made within the time frame set forth in the manufacturer's written warranty included with the product, if any, and are subject to the terms and conditions of the manufacturer's warranty.

SMALL ORDER CHARGE

Orders less than \$100.00 will incur the current small order charge service fee.

MODIFICATIONS

ORS Nasco reserves the right to change any of the terms set forth in this Account Application.

Changes will be effective upon the earlier of posting the revised terms at

<http://www.orsnasco.com/storefrontB2BWEB/custom/becomecustomer/terms.jsp>

or otherwise providing notice to Distributor.

**I agree to the above terms.
(Please Initial)**

**ORS Nasco
ACCOUNT APPLICATION**

Date: _____

How Applied: Phone In Person Fax/Mail

Person Completing Application

How did you find out about ORS Nasco - who referred/what company _____

Business Name _____ Phone: _____ Fax: _____

D/B/A _____

Billing Address _____ County _____
(Street) (City) (State) (Zip Code)

Shipping Address _____ For Past _____ Years
* Must be a commercial location (Street) (City) (State) (Zip Code)

Country _____ Do you export? Yes ___ no ___ (This will only apply to U.S. based companies that are involved in exporting)

If yes? What Countries? _____

E-Mail Address _____

Type of Business _____ Date Established (Current Owner) _____ Company URL _____

No. of Employees _____ No. of Locations _____ Est. Annual Sales _____

PRIMARY CONTACTS:

President: _____
(Name) (Phone #) (Cell#)

Vice President: _____
(Name) (Phone #) (Cell#)

Purchasing Agent: _____
(Name) (Phone #) (Cell#)

OWNERSHIP: Sole Owner Partnership Corporation

DESIRED CREDIT LIMIT*: _____

*** Include financial statement if credit line requested is in excess of \$2,500.00.**

Person(s) Responsible for Payments	SHIPPING INSTRUCTIONS		
AP-Contact / Phone	Back Orders:	Retain <input type="checkbox"/>	Cancel <input type="checkbox"/>
Contact / Phone	Do You Require Monthly Stmt.:	Yes <input type="checkbox"/>	No <input type="checkbox"/>
	Accept Substitutions:	Yes <input type="checkbox"/>	No <input type="checkbox"/>
	Accept Partial Shipments:	Yes <input type="checkbox"/>	No <input type="checkbox"/>

Issued to (Seller) **ORS Nasco . P.O. BOX 249 . Muskogee, Oklahoma 74402-0249**

I _____ certify that _____
Buyer Name of Firm

Street Address or P.O. Box No. _____

City _____ State _____ Zip _____

is engaged as a Registered _____ Wholesaler _____ Retailer _____ Manufacturer and is registered with the below listed states and cities within which ORS Nasco would deliver. Such purchases are for wholesale, resale, ingredients or components of a new product to be resold, leased, or rented in the normal course of our business. **ORS Nasco is a pure wholesale distributorship. ORS Nasco Does not sell to the end user/manufacturer. (Products can not be altered in anyway.)** ORS Nasco is in the business of wholesale, industrial, welding, safety, MRO, oilfield and construction products.

*** MUST FAX IN THE ATTACHED MULTI-JURISDICTION UNIFORM SALES AND USE TAX CERTIFICATE**

Dunn & Bradstreet (D & B) # (if known) _____

Buying Group Member Yes No If yes, name of group _____

General Description of products to be purchased: _____

I hereby agree to the term & conditions and to authorize the release of credit information for the purpose of establishing credit with ORS Nasco and for future updates.

Officer/Principal Signature (Authorized signer on bank account)

Print Name

Date

If required, are the principal owners willing to sign a personal guaranty? Yes No

All account applications must be completed in full and legible for departmental input or it will not be processed.



Credit Information

TRADE REFERENCES: (Name suppliers of major products and services)

Company Name _____ Contact _____ City _____ State _____ Zip _____ Phone _____ Fax _____ Name _____ Contact _____ City _____ State _____ Zip _____ Phone _____ Fax _____	Company Name _____ Contact _____ City _____ State _____ Zip _____ Phone _____ Fax _____ Name _____ Contact _____ City _____ State _____ Zip _____ Phone _____ Fax _____
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BANK REFERENCE: Checking Loan Savings

Bank Name	City, State	(Acct. #)	Phone	Fax	(Contact)
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ORS Nasco Fuel Surcharge Cost Chart

A fuel surcharge will be in effect for all orders and all customers, except for will call orders and orders where the customer pays for the freight with freight carrier directly (3rd party billing). In an effort to give our partners an opportunity to manage their costs, we will begin offering a 2% order discount on all will call orders that are \$1,500 or greater.

Ave. Fuel	FSC %	Ave. Fuel	FSC %	Ave. Fuel	FSC %	Ave. Fuel	FSC %
< \$2.50	0%	4.25 to 4.50	0.41%	6.25 to 6.50	0.77%	8.25 to 8.50	1.12%
2.50 to 2.75	0.10%	4.50 to 4.75	0.46%	6.50 to 6.75	0.81%	8.50 to 8.75	1.17%
2.75 to 3.00	0.14%	4.75 to 5.00	0.50%	6.75 to 7.00	0.86%	8.75 to 9.00	1.21%
3.00 to 3.25	0.19%	5.00 to 5.25	0.55%	7.00 to 7.25	0.90%	9.00 to 9.25	1.26%
3.25 to 3.50	0.23%	5.25 to 5.50	0.59%	7.25 to 7.50	0.95%	9.25 to 9.50	1.30%
3.50 to 3.75	0.28%	5.50 to 5.75	0.63%	7.50 to 7.75	0.99%	9.50 to 9.75	1.35%
3.75 to 4.00	0.32%	5.75 to 6.00	0.68%	7.75 to 8.00	1.03%	9.75 to 10.00	1.39%
4.00 to 4.25	0.37%	6.00 to 6.25	0.72%	8.00 to 8.25	1.08%	10.00 to 10.25	1.44%

UNIFORM SALES AND USE TAX CERTIFICATE—MULTIJURISDICTION

The below-listed states have indicated that this form of certificate is acceptable, subject to the notes on pages 2-4. The issuer and the recipient have the responsibility of determining the proper use of this certificate under applicable laws in each state, as these may change from time to time.

Issued to Seller: ORS NASCO

Address: 2348 EAST SHAWNEE, MUSKOGEE, OK 74403

Enter all bill account number(s): _____ Federal Employer ID Number: _____

I certify that:

Legal Name (Buyer): _____	is engaged as a registered Wholesaler <input type="checkbox"/>
DBA Name: _____	Retailer <input type="checkbox"/>
Address: _____	Manufacturer <input type="checkbox"/>
_____	Seller (California) <input type="checkbox"/>
_____	Lessor (See notes on pgs. 2-4) <input type="checkbox"/>
	Export (Country) _____ <input type="checkbox"/>

and is registered with the below-listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, ingredients or components of a new product or service¹ to be resold, leased, or rented in the normal course of business. We are in the business of wholesaling, retailing, manufacturing, leasing (renting) the following:

Description of Business: _____

General description of tangible property or taxable services to be purchased from the seller:

SAFETY, WELDING AND/OR INDUSTRIAL SUPPLIES

STATE	Enter State Registration, Seller's Permit, or ID number of Purchaser	STATE	Enter State Registration, Seller's Permit, or ID number of Purchaser
AK	<u>No State Sales Tax</u>	MS	_____
AL ²	_____	MT	<u>No State Sales Tax</u>
AR	_____	NC ²⁵	_____
AZ ²²	_____	ND	_____
CA ³	_____	NE ¹⁴	_____
CO ¹	_____	NH	<u>No State Sales Tax</u>
CT ⁴	_____	NJ	_____
DC ⁵	_____	NM ^{1, 15}	_____
DE	<u>No State Sales Tax</u>	NV	_____
FL ²³	<u>Attach Florida DR-13</u>	NY	<u>Attach New York Form ST-120</u>
GA ⁶	_____	OH ²⁶	_____
HI ^{1, 7}	_____	OK ¹⁶	_____
ID	_____	OR	<u>No State Sales Tax</u>
IL ^{1, 8}	_____	PA ²⁷	_____
IN	<u>Attach Indiana Form ST-105</u>	RI ¹⁷	_____
IA	_____	SC	_____
KS	_____	SD ¹⁸	_____
KY ²⁴	_____	TN	_____
LA	<u>Attach Louisiana Form LGST-9</u>	TX ¹⁹	_____
MA	<u>Attach Massachusetts Form ST-4</u>	UT	_____
ME ⁹	_____	VA	<u>Attach Virginia Form ST-10</u>
MD ¹⁰	_____	VT	_____
MI ¹¹	_____	WA ²⁰	_____
MN ¹²	_____	WI	_____
MO ¹³	_____	WV	<u>Attach West Virginia Form WV/CST-280</u>
		WY	_____

I further certify that if any property or service so purchased tax free is used or consumed by the firm as to make it subject to a Sales or Use Tax we will pay the tax due directly to the proper taxing authority when state law so provides or inform the seller for added tax billing. This certificate shall be a part of each order, which we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by the city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature: _____
(Owner, Partner or Corporate Officer)

Phone Number: _____

Title: _____

Fax Number: _____

Date: _____